Are you looking for a rewarding career with a dynamic company? Trademark Metals Recycling (TMR) is hiring. We are passionate about our business and about building relationships that stand the test of time. We are pro-active self-starters who thrive on opportunities, challenges and have a strong work ethic. And of course, we’re competitive. TMR achieves success by hiring the best people so we are looking for motivated teamates that have a desire to help shape the future of scrap metal recycling.

TMR is Florida's largest scrap metal recycler with over 20 recycling facilities located throughout the state. Our facilities include four automobile shredders, balers, shears, mobile shearing, torch processing, auto crushers, an extensive truck and railcar fleet, landfill services and railcar dismantling.

TMR is a wholly owned subsidiary of The David Joseph Company (DJJ) which was founded in 1885 and is a world leader in scrap metal recycling & trading. With over 80 locations, the Joseph Company is headquartered in Cincinnati, Ohio and is a wholly owned subsidiary of Nucor Corporation (NUE) a Fortune 200 Company. DJJ has a well-earned reputation for safety, integrity and innovation. We are recognized as a good community citizen who is trustworthy, financially strong and environmentally proactive.

We are currently looking for candidates for our Commercial Leadership Program that will be located in Tampa, Orlando & Miami.

**Responsibilities**

1. 12-month hands-on training in one Geographic Region
2. Will learn and be expected to model our “Safety First” Culture including OSHA and Safety programs
3. Responsible for developing and maintaining relationships with accounts to effect best possible service to customers
4. Gain a strong understanding of the scrap recycling market through customer visits, time spent in scrap yards and mentor shadowing
5. Become an expert in your marketplace and communicate your market forecast to your team
6. Interact with various levels of corporate personnel, customers, vendors/suppliers, and employees to resolve problems, and ensure steady delivery of products purchased or sold
7. Hone conflict resolution and relationship management skills
8. Remain current with the metal recycling industry by reading publications and participating in trade associations
9. The goal of the program is to assume a Buyer role upon completion of the program
10. Must be willing to relocate throughout the Geographic Region

**Qualifications**

1. Bachelor’s Degree, preferably in a Business discipline
2. Will have exceptional communication skills and the ability to work autonomously and as a member of the team
3. Prior sales and/or customer service experience a plus
4. Ability to make quick decisions in an ever-changing environment
5. Willingness to relocate to any of the locations throughout the assigned region

**Benefits**

We offer a competitive compensation and benefit package including paid training, bonus program, medical, dental, vision, life and disability coverage, vacation, paid holidays, a 401(k) plan with match, tuition reimbursement and other great benefits.
Trademark Metals Recycling (TMR) is a drug-free workplace and conducts pre-employment testing as a condition of employment.

TMR is an equal opportunity employer. Qualified applicants will receive consideration for employment without regard to race, color, ethnicity, religion, creed, sex, pregnancy, lactation/breastfeeding, sexual orientation, gender identity or expression, national origin, citizenship, ancestry, age, marital status, familial status, disability, genetic information, protected veteran status, military status, or any other characteristic protected by local, state, or federal laws, rules, or regulations. TMR hires and promotes individuals solely on the basis of their qualifications for the job to be filled. If you’d like more information on your EEO rights under the law, please click here.

TMR reasonably accommodates qualified individuals with disabilities to enable them to receive equal employment opportunity and/or perform the essential functions of the job, unless the accommodation would impose an undue hardship to the Company. This applies to all applicants and teammates.

TMR also provides a work environment in which each teammate is able to be productive and work to the best of his or her ability. We do not condone or tolerate an atmosphere of intimidation or harassment. We expect and require the cooperation of all teammates in maintaining an atmosphere free from discrimination and harassment with mutual respect by and for all teammates and applicants.