



## Paycom Outside B2B Sales Representative

Your sales career doesn't have to begin at the bottom. You can start it with a company that **stands at the top!**

Paycom is proud to be in the top five of both *Fortune* magazine's 100 Fastest-Growing Companies and *Forbes'* Fast Tech 25 lists, partly because it took **hard work to get there.**

### AND THAT IS WHY ...

For starting-line sales representatives, we're seeking recent grads who rolled up their sleeves to achieve success at college. To us, that means you may have:

- been active on campus, preferably in leadership roles
- held a GPA of 3.0 or higher
- had a job, perhaps even full-time

### IF THAT IS YOU ...

Even better, we are looking for candidates who:

- have a bachelor's degree *and* a passion for sales
- consider themselves as self-starters and comfortable with quotas
- demonstrate solid skills in research, analysis and communication (verbal and written)

### WHAT YOU'D DO ...

- work directly with Paycom key execs to understand short- and long-term business initiatives
- know how our software streamlines processes and empowers clients
- work alongside C-suite players to create tech-leveraging solutions to prospects' business problems

### ... AND WHAT'S IN IT FOR YOU

- an industry-leading, award-winning product to sell
- an unparalleled commission structure
- comprehensive benefits, including \$1 per-pay-period health insurance
- ongoing training and development, no matter your level
- the opportunity to advance into leadership roles
- celebrations for wins, from team outings to President's Club
- success in your personal *and* professional life

Discover a career that allows you to continue the forward path you paved in college. Come disrupt the HR and payroll tech industry with us.